

@ Solway Holiday Village, Silloth, Cumbria, England

We are currently recruiting for a Sales Manager

Hagans Leisure Group are delighted to be recruiting for a Sales Manager to join our busy and growing team at Solway Holiday Village, located in Silloth, Cumbria, England. This is an excellent opportunity for an ambitious and determined Sales Manager. Through your sales team you'll generate revenue via the sale of new and used Holiday Homes, Residential Chalets & Lodges. Innovation and a progressive outlook are also vital to our success so we're now looking for a highly driven, forward thinking Sales Manager to join us.

Duties

- Actively promote the company and the park by endorsing its facilities and meeting/exceeding own and department sales targets.
- Proactively identify new sales opportunities, using a variety of methods, including making use of the internet, social media and making telephone calls, to generate potential leads.
- Use own initiative to create new and exciting ideas and with the support of the General Manager, developing them accordingly.
- Provide structure, guidance, coaching and motivation to the sales team, maximising individuals potential and creating a strong and focused sales team.
- Participate in events, by welcoming customers to the park and putting them at ease. Give tours of the park to future owners, listening to their requirements and recommending specific holiday homes to suit their needs.
- Always endeavour to exceed customer expectations, promoting the facilities.
- Know the product, having an in-depth knowledge of all our holiday homes/lodges, facilities and the various packages the park offers.
- Extensive knowledge of our sales process and expectations, ensuring paperwork is accurately completed following company procedures, and will close sales efficiently.

Person Specification

- Enthusiastic, self-motivated, friendly and will contribute to the positive culture of the sales team.
- Passionate about sales and enjoy working towards targets, have excellent commercial awareness and are knowledgeable about current sales/markets.
- Reliable, thorough, honest and efficient.
- Focused, have impeccable standards and dedicated to achieving great results.

Experience

- Prior experience in a customer facing direct selling environment.
- You will be educated to grade C or above in Maths and English at GCSE level (or equivalent) and will be adept at using IT applications.

Benefits

- Competitive rate of pay (Opportunity to earn £50,000+ per year)
- Commission and bonus schemes
- Pension available
- Fantastic team environment
- Full training, support and coaching
- On-site holiday park accommodation available

Job Type: Full-time, Permanent.

If you're up to the challenge, please apply today with your CV to jobs@hagansleisure.co.uk - we aim to get back to all applicants as soon as possible. We look forward to hearing from you!

